From:

<kzipperle@win.net>

To: Sent: "Cindy Richards" <crichards@win.net> Thursday, February 01, 2007 12:47 PM

Subject:

Re: Parking Spaces

It's really not your problem. We may need to compile and maintain an updated list of parking spaces available for purchase. Obviously, these would be homeowner-to-homeowner transactions. Prell's and mine would certainly go a long way in creating the list, but I don't want other homeowners overlooked. For example, I know that Sharon has a client listing with an extra parking space that may be for sale.

I'd like to talk with you along these lines, or if you have another option to consider. Call me when you do lunch today, I'll let you know when the best time is for me...KZ

# Quoting Cindy Richards < <a href="mailto:crichards@win.net">crichards@win.net</a>:



From:

"Betty Cantrell" <bettycan@insightbb.com>

To: Sent: "Richards Cindy" < crichards@win.net> Wednesday, April 11, 2007 9:47 AM

Subject:

Parking spot exchange

Cindy,

I would like to assign parking spot #527 to Unit #819 and will need a copy of the form. If Thunder preparation and Insight installations are overwhelming right now, I could probably fill it out myself. I will leave that decision to you, not a problem here, I could just pick up the form at any time.

The current information is as follows:

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Donald and Elizabeth Cantrell

Parking Space #527

Appurtenant to Unit #712 and recorded as instrument 200412392 Dated 05/21/2004. This should be the information that is on file.

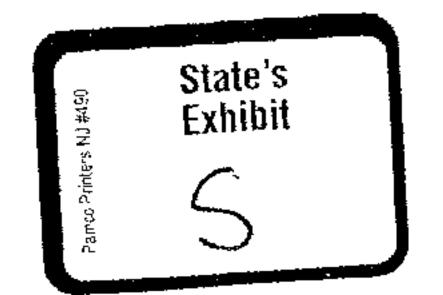
I am also interested in purchasing parking space #23. Would the office handle this transaction? Could you send me the details that I would need for that purchase. Confirm price-type of payment needed-made out to whom?

I would also like to place parking space #528 on the parking spots "For Sale" list for \$11,500. It is presently assigned to Unit #712, Clark County Recorder instrument #200602801 dated 02/08/2006. Assignment was signed on 1/20/2006 and should be on file.

Thanks,

Betty Cantrell #712

ph: 280-9712



From:

<kzipperle@win.net>

To:

<crichards@win.net>

Sent:

Thursday, April 12, 2007 11:37 AM

Subject:

Parking Space Pricing

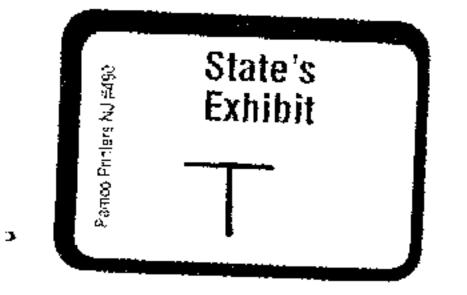
A final point I'm not sure we discussed...

The four other Board members (Bobby, Sharon, Barb, Mary Lou) I consulted with yesterday morning said they were comfortable imposing the "minimum pricing" restriction on sellers wanting to add spaces to our available inventory lest. This is the price established by your +/- system, which everyone understands is not foolproof.

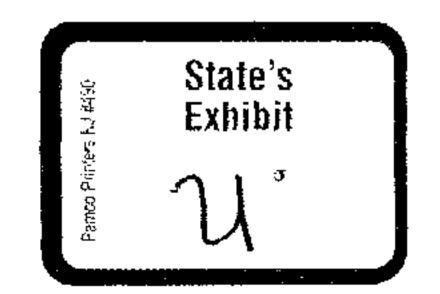
This obviously should not prevent an owner from pricing their space above that minimum and adding it to the list. Anyone wanting to discount their list price simply chooses not to be on the list, but can freely promote their parking space thru other channels.

This is the response we will give to Betty Cantrell and anyone else wanting to price and sell a parking space. If you'd like, and if it becomes necessary, I can convey this message to Betty in lieu of yourself. Just let me know.

Thanks for your help. KZ



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From:

<kzipperle@win.net>

To: Sent: "Betty Cantrell" <bettycan@insightbb.com> Wednesday, April 25, 2007 10:15 AM

Subject:

Re: Parking spot exchange

I think you have the gist of what I'm talking about. The parking spaces on the list were priced based on their attributes: location with respect to entrances, whether on a flat surface or a grade, covered/uncovered, interferences like support columns, etc. The process is quite detailed and objective; numbers weren't simply plucked out of the air.

Most importantly, an individual parking space owner didn't get the opportunity to price their space at a discount to others on the list, simply to attract a buyer. Our goal here is to provide potential buyers with a list of available spaces, not as a marketing tool. If you're allowed to discount your space on the list, that may prompt another owner/lister to one-up you, and the two of you leapfrog one another all the way down in price. That's no rational way to maintain property and asset values.

Is this price fixing? In a word, no. You can sell your space for whatever you want to sell it for, that's always your choice. Advertise it, promote it, put it on TV and radio. You just can't put it on this list if it's discounted according to our pricing system. By the way, we encourage you to put it on the list at a HIGHER price. That's one way we increase property values around here, which should be what we all want, right?

One recommendation... What a parking space owner does with a buyer after contact is made we can't and don't try to monitor. If you want to discount your parking space to close a deal once someone has called you, that's your choice. For the same reason I cited above (maintaining property value), we would discourage that. But it's not something I can do anything about after the fact.

The Board has endorsed as a body the system we have and the logic behind it. Thanks for inquiring about it and maybe using it to your advantage. KZ

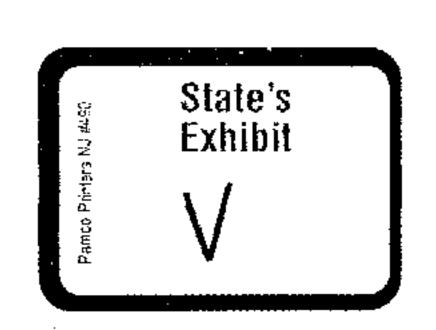
## Quoting Betty Cantrell < bettycan@insightbb.com>:

- > I don't have a clue as to what you are trying to say in the second
- > paragraph unless it is an attempt at price fixing. Is that legal?
- > BC
- > On Apr 24, 2007, at 6:09 PM, kzipperle@win.net wrote:

>

>> Betty:

>>



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>> A week ago, I asked Cindy to temporarily remove all of my surface
 >> parking spaces (incl. #23) from the HOA list. They're committed to
 >> short-term needs, mostly people renting them. You've probably
 >> noticed a contractor pickup regularly parked in #23. When that
 >> space is available again, it will be relisted. I wouldn't have
 >> thought that space would be of interest to you as it's situated
 >> under another tree, like #20.
 >>
 >> Separately, the Board decided awhile back not to promote Harbours
 >> real assets--condos, parking spaces, etc.--at discounts to market
 >> prices. We have devised a system to ensure minimum market pricing
 >> on parking spaces. Please check with Cindy to ensure that the
 >> listed price on your space is at or above the value we calculate.
 >>
>> Thanks for your interest in buying/selling parking spaces on the
 >> HOA list. KZ
 >>
 >>
 >> Quoting Cindy Richards < crichards @win.net>:
 >>
 >>> Kevin
 >>>
>>> Forwarded per your request-sorry for the delay, we got backed up
>>> during Thunder!
>>>
>>>
>>> ----- Original Message -----
>>> From: Betty Cantrell
>>> To: Richards Cindy
>>> Sent: Wednesday, April 11, 2007 9:47 AM
>>> Subject: Parking spot exchange
>>>
>>>
>>> Cindy,
>>>
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>>> need a copy of the form. If Thunder preparation and Insight
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>>> it out myself. I will leave that decision to you, not a problem
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>>> Dated 05/21/2004. This should be the information that is on file.
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>>> 02/08/2006. Assignment was signed on 1/20/2006 and should be on
>>> file.
>>>
>>> Thanks,
>>>
>>> Betty Cantrell
>>> #712
>>> ph: 280-9712
>>>
>>>
>>>
>>>
>>>
>>
>>
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